



**“We come into play when cargo
becomes Out of Gauge”**

Branko Butala
general manager

LOCATION



 **PORT OF KOPER**
PORT OF RIJEKA
PORT OF TRIESTE  **SATISFIED CUSTOMERS**



SPECIAL TRANSPORT



When a cargo cannot be dismantled into units that can be transported without exceeding the limitations in terms of the dimensions and/or mass, it is classified as an abnormal/ special load/cargo.” if we translate this to common language: too heavy, too bulky, too wide, too long and too high cargo.

In the case of transportation cargoes of larger dimensions and mass, we are talking about SPECIAL TRANSPORT. Special transport services require specialized transport vehicles

(semi-low loader trailer, lowbed, mobile cranes ...), tailored transport routes and project organization. The complexity of special transport, therefore, excludes improvisation and

learning from mistakes. Exceptional transportation services must be carried out to represent the smallest possible obstacle to the everyday traffic flow and its safety and are economical.



PROJECT CARGO

Our team is specialized in the organization of complex logistic projects from door to door. With more than 25 years of experience and knowledge of the local and regional market, we are always trying to foresee the needs of clients and look for ways to reduce risks in every stage of the complex logistics project. With a proactive approach to project management, clients are able to access the most valuable and up to date information during the project. This way we reduce costs and make our clients happy.

OUR INTEGRATED
APPROACH AND TURNKEY
SOLUTIONS INCLUDE:

- Cargo Packing for transport purposes with own field team or in one of our packing center
- Route surveys, static stability assessments, road permits, and pilot cars
- The organization of appropriate transport by road, sea or rail for breakbulk, out of gauge and standard cargo on oversized trailers, charter vessel, RO-RO, container vessel
- Additional tailor-made services: container purchase, port handling incl. stuffing or lashing, port agency, cargo packaging repairs, marine surveys, warehouse, crane rental, ...



CARGO PACKAGING



Packing is probably the most important phase in logistics.

Every customer wants to receive their cargo properly packed and undamaged. In order for cargo to be transported unharmed to various destinations via overseas routes, it must be adequately protected. Such goods are transported on wooden bases in cases or containers. For the protection of cargo, additional packing (foil, moisture absorbers) are all custom made to meet the customers' demand.

In our modern packing facilities in Slovenia, Croatia, and Italy we are producing following wooden packing:

- Wooden boxes (cut wood, OSB, plywood)
- Wooden Crates
- Wooden bases

All facilities are equipped with TERRAIN PACKING TEAM to simplify packing at the customer desired location. Regarding the need we can provide:

- Seaworthy packing
- Shrink wrap packing
- VCI packing
- PE packing

To link the logistic chain even further we are specialized for container lashing and stuffing as well.



PROJECT CHARTERING AND BROKERAGE

The shipping market is very volatile and we have to be focused all the time in order to provide the best solution.

During project implementation, a wrong indication can result in negative contract outcome. Our solutions are realistic, competitive, tailor-made, and optimized for the specific need of each client, and presented only after a careful examination and with a deep understanding of the whole process.



We learned hard in the past to get a clear insight into the deep sea and coastal chartering with extensive knowledge of vessel types, trades, contracts, ports, and market behavior.



PERMITS AND ESCORTS



The name exceptional transport indicates that such transport and its implementation and involvement into the everyday road traffic represents an obstacle for road users.

You need an escort for the transport of exceptional cargo on the entire transport route or just part of it. Therefore, it is necessary to obtain the appropriate permits issued by Slovenian Roads Agency, for the safe transport of oversized cargo.

With Us, you gain:

- Appropriate means of transport depending on the type of cargo (lorry with trailer or semi-trailer, wagon, ship, RO-RO, barge, plane, ...)
- Permits for special transport, civil and police escort on the route, or where necessary,
- Static assessment of bridge structures,
- Route Survey (measurements and analysis of the route),
- Technical support during the project.



RELOCATION AND ASSEMBLY



When preparing a project we always consider customer's needs. We prepare critical assessment, we propose an action plan and timetable of implementation, we carry out the plan and deliver a detailed report.

Change is the only constant in today's business world. Changes can be small or big, physical or intangible. We are there for you when you decide for the change. We can assist you with relocation/ moving production line, disassembling old hardware/ machinery, assembling new one, transporting machinery to new location and other movements you cannot do it, due to the lack of appropriate equipment.





Boutique logistics for oversized, heavy and project cargo



Comark is specialized in project logistics and ensures high quality transportation of exceptional cargoes all around the world.

Company Comark is based in Ljubljana, Slovenia, with a branch office in Rijeka, Croatia. When it is necessary to transport exceptionally heavy, oversized and complex loads, they are solution for your project cargo. These requires specialized means of transport, tailor made transport routes, as well as skilled and experienced personal to keep things running smoothly.

TRANSPORT & APPROPRIATE PACKAGING – SEA-WORTHY PACKING

Every customer wants to receive their cargo properly packed and undamaged. In order for cargo to be transported unharmed to various destinations via overseas routes, it must be adequately protected. According to Branko Butala, director of Comark who has 31 years of experience in logistics, this is not a classic form of packaging. Such goods travel on wooden bases, in cases or containers. For the protection of goods, additional packaging (foils, moisture absorbers) are custom made. For this purpose, Comark has developed a special service – overseas packaging of the goods.

CONNECTED WITH STRATEGIC PARTNERS

In order to be part of the challenge, Comark has developed an appropriate organizational and ownership struc-



ture. They have connected with the largest Slovenian transport company for exceptional transport (Pløj d.o.o.), providing a fleet of specialized freight vehicles for the full execution of projects. For the packing of cargo, they have established a partnership with the Italian company (Transpack Spa), which has 40 years of experience with sea-worthy packaging. In Slovenia (Paklog d.o.o.) and in Croatia (Ecotec d.o.o.), a modern packing facility with total of 50 employees was opened. The packing center is today used as a site for the trans-shipment, warehousing, stuffing of the containers, and of course for basic packaging activities. For customers who want to have cargo packed at their own location, they have a large number of mobile teams. Consequently, they often pack outside of the mentioned countries, especially in former Yugoslavia. The latter is very important because in the context of global logistics, they



mainly operate with cargo that is imported or exported through northern Adriatic ports (SI-Koper, HR-Rijeka, IT-Trieste, Venice, Ravenna). Customers are attracted by a one stop shop service (packing and transport), and in particular by the shorter transit times for shipments to Africa, and the Near East or Far East.

HARMONIZED WITH BIG PLAYERS

According to Branko Butala, Co-mark acts as a boutique company in global forwarding. They have a key to project logistic solutions, which classical freight forwarders locally do not have. "We are often a tool in the hands of big players, most of our customers are large global logistics companies". The competitive advantages of the company are: clear vision, long years of experience in this segment, knowledge and expertise, flexibility and a wide network of trusted business partners.





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